

Categories	Course Name
<b>R&amp;D Scholars</b>	Power Electronics basic
	Switch Mode Power Supply (SMPS) Design
	Thermal Management of Electronics
	DC-DC Converter Design with LTspice / PSIM
<b>Sales Scholars</b>	Successful Negotiation: Essential Strategies & Skills
	B2B Sales Skills From Cold Lead Generation To Closing Sale
	Sales: First 90 Days in a New Sales Job
	B2B Sales Skills Training: Consultative Selling Master Class
<b>ElectroForce Champions</b>	Design of Solar Home Systems for Beginners (Solar Energy)
	Sales: First 90 Days in a New Sales Job
	B2B Sales Skills Training: Consultative Selling Master Class
	B2B Sales Skills From Cold Lead Generation To Closing Sale